MANUFACTURING EXTENSION PARTNERSHIP Success Stories from the Field

Brown, F M Sons Inc

Manufacturers Resource Center

More Products in the Same Time Through Set-up Reduction

Client Profile:

F. M. Brown and Sons, Inc., founded in 1871, serves the farm, feed, flour, pet products and seed markets. The company has seven divisions, with four manufacturing facilities in Pennslvania. F. M. Brown has made a strong commitment to continued growth and to have a positive impact on their markets with innovation, reliability, dedication and service. The facility in Sinking Spring, Pennsylvania, employs 200 people.

Situation:

F. M. Brown was interested in the application of set-up reduction techniques in their manufacturing facility for animal feed and related products. The company contacted the Manufacturers Resource Center (MRC), a NIST MEP network affiliate, for assistance with the project.

Solution:

An MRC field agent was brought in to help reduce set-up by utilizing the lean manufacturing technique of set-up reduction.

Results:

- * Reduced set-up/changeover times by 66 percent.
- * Increased output.

Testimonial:

"MRC has been instrumental in applying lean techniques to improve our set-up process and increase our output which really has had a positive impact on our bottom line."

Marianne Brown Egolf, Director of Operations

